# Strategies for Effective Communication

Anne Browning, PhD Trish Kritek MD, EdM

May 15<sup>th</sup>, 2023



# Our Plan for Today



Who's in the room?

Types of Communication

Cases for Discussion

Strategies to Employ

#### Who is in the room?



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## Where do you work?

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## What do you do?

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## Modes of Communication

Non-verbal



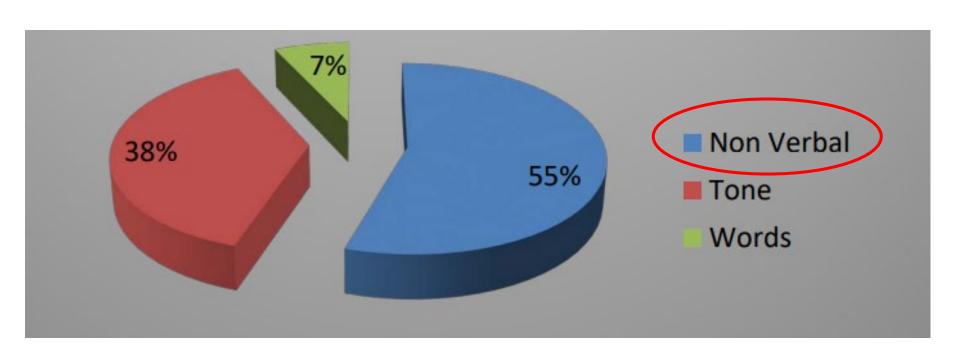




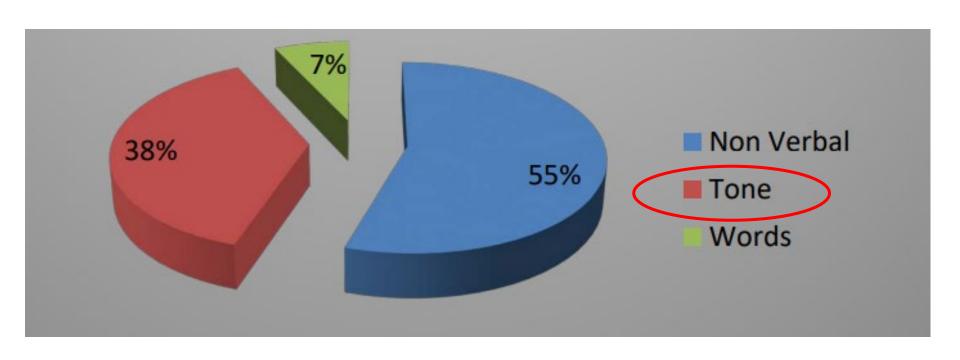




## Communication – Reading Body Language

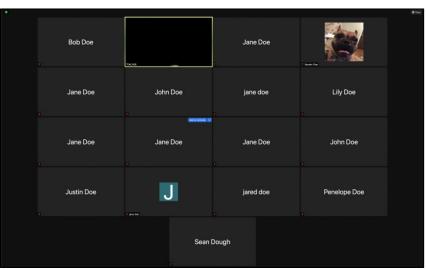


## Communication – Tone



## Non-Verbal Matters in Virtual Spaces

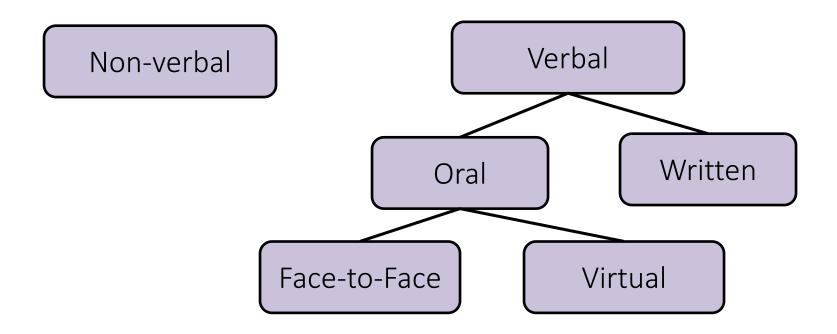




Cameras \* Engagement \* Body Language



### Modes of Communication





## Purposes of Communication



1-Way



Cooperative

Discourse

Dialogue

Diatribe

Debate

Competitive

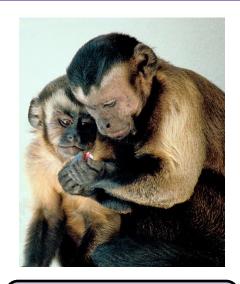


2-Way



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## Dimensions of Communication







Interpersonal

Team

Institution

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#### Case #1



Over the last month, Doug has arrived late to work/class/lab three times. Two colleagues have come to you to talk about challenges they have had working with him including a lack of responsiveness (to emails, requests for help, portions of shared work). You are concerned that this is going to impede his success in his current role.

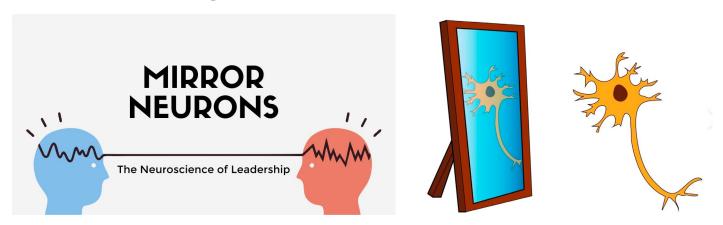
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# What emotions come up as you anticipate this potentially challenging conversation?

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#### Mirror neurons are pretty cool

How is our emotional state read by the folks with whom we are interacting?



#### Calm is just as contagious as panic or fear

## Managing Emotions

Between stimulus and response there is a space. In that space is our power to choose our response. In our response lies our growth and our freedom.

-Viktor Frankl



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How do you tell Doug you want to meet?

What is your approach to the discussion?



### **Breakout Discussions**

Introduce yourselves to each other

Talk through the two questions – 10 minutes

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In your discussion, what themes emerged about how you would approach this discussion?

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2-Way



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#### Fundamental Attribution Error

We judge ourselves by our intent

We judge others by their behavior

We make up stories about their intent

Most of us tell negative stories



## Human Negative Bias

- Teflon & Velcro of compliments and critiques
- 5 to 1 ratio
- Establishing trust





#### Inference – Observation Confusion

After we guess at people's intent, we forget that our guess, was just a guess

**→** 

We then treat our guess as if it were a fact

Most of us don't check our stories. We act on guesses

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## Leading with Curiosity

Suspend assumptions

Practice inquiry

Listen, don't plan response

Reflect back your understanding

"Is there more you'd like me to hear before I respond to what you are saying?"



#### **BREAK**



#### Case #2



#### Breakout Discussions

You are bringing together a new team to work together on a project. You know that a few members of the team are champions of the effort, and a few are much less enthusiastic. You are going to be working together for several months.

How do you start the first meeting? What are your strategies for engaging all members?



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## The Start of a Meeting

Create a space for all voices

Get to know the people, not just their position

Take the temperature of the room

Establish ground rules for the group

Walk through your agenda with priorities



## Prep for Effective Meetings

Does this really need to be a meeting?



## Purposes of Communication



1-Way



Cooperative

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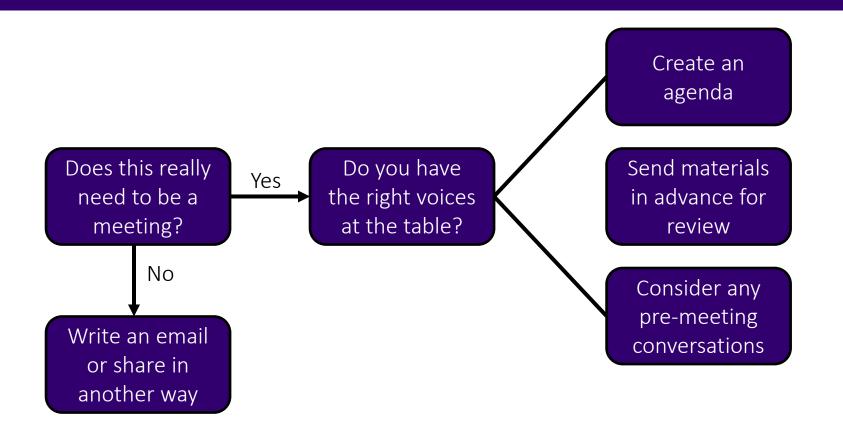


2-Way



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## Prep for Effective Meetings





## Sample Agendas

				UW Medicine		
UW MEDIC	INE PATIENT SAFET	Y & QUALITY EXECUTIVE COMMI	TEE AGENDA			
Date	May 13 <sup>th</sup> , 202	1				
Time	9:00-10:00 Af	M				
Location	https://uw-phi	https://uw-phi.zoom.us/j/96815061178 Meeting ID: 968 1506 1178				
Notes	Angelica Peral	Angelica Perales				
Meeting /	Attendees					
☐ Lisa Brandenburg		□ Debra Gussin	☐ Adam Par	cher		
☐ Theresa Braungardt		☐ Cindy Hecker	☐ Jamie Par	k, MD		
☐ Beth Britt		☐ Thomas Hei, MD	☐ Marcia RI			
☐ Todd Burstain, MD		☐ Kim Herner, MD	☐ Jeff Riche	у		
□ David Byrd, MD		□ Paula Houston	☐ Cindy Say			
☐ Chantal Cayo		□ Paul James, MD		Schleyer, MD (Chair		
☐ Lisa Chew, MD		<ul> <li>Christopher Kim, MD</li> </ul>	☐ Tom Staig			
☐ Jerome Dayao		<ul> <li>Trish Kritek, MD</li> </ul>	☐ Lindee St			
☐ Tim Dellit, MD		☐ Sommer Kleweno Walley				
☐ Victoria Fang, MD		□ Nick Meo, MD	☐ Jane Yung			
☐ Tom Gallagher, MD		☐ Keri Nasenbeny	☐ Sunniva Z	aratkiewicz		
☐ Rick Go	oss, MD	☐ Santiago Neme, MD				
Guests						
☐ Steve F	iialka					
☐ Jared K						
	erman, MD					
1. Call to	Order, Approval of Minutes, Announcements		Schleyer	9:00am		
2. Opioid	Opioid Stewardship Committee Update		Fijalka/Klein/Terman	9:05am		
3. PAF Dashboard Update		Goss	9:30am			
4. FY22 PAF Quality Goal Targets		Parcher	9:40am			

#### Medical Emergency Response Committee (MERC) Meeting

August 7<sup>th</sup>, 2018 Room SA 6434

Schedule	Topic	Action	Leader(s)
2:00 – 2:10 PM	Announcements / Approve minutes	Decision making/ Informational	Trish & Sheryl
2:10 – 2:25 PM	Code Blue Debrief Process and Form	Decision making/ Discussion	Group
2:25 – 2:50 PM	Case Reviews	Discussion	Trish & Sheryl

Next Meeting: **September 25**<sup>th</sup>, 2018 in SA-6434 (August 28<sup>th</sup> is cancelled)



## Running a Meeting





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# What were some strategies to engage all members that you discussed?

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## **Divergent Opinions**

Focus on shared purpose and goals

Balance advocacy with inquiry

Express gratitude and appreciation

Be open to an alternate pathway





## After the Meeting

#### Share Discussion

- Minutes
- Summary email
- Individual outreach

#### Advance the Work

- Action items
- Feedback from larger group

#### Plan for the Future

- Follow-up on your to-do's
- Plan for next meeting – When? Why?

Most of the work and much of the communication happens between meetings



## Follow-up Communication by Email

Start with gratitude ightarrow "Thank you"

End with inquiry → "What do you think?"

If it feels "hot" it is probably not an email



#### Email is an Art





Start a draft with no names in the "To" box

Re-read your draft & seek input/feedback

Think through who to include (or not include)

If it's longer than a page, it's too long



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## What's your top takeaway?

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#### Take Homes



The majority of communication is non-verbal

Begin by identifying goals and type of communication

Lead with curiosity – listen and invite voices

Employ email and meetings strategically

Gratitude and inquiry go a long way





## Thank you!

pkritek@uw.edu
anneb7@uw.edu

